

FloraHolland Bleiswijk 2011 Trade Tariffs

Clock rates

Commission on the sales	Rate 2011	Rate 2010	Details
Service charge (KB)	0,20%	0,20%	
Service charge (KNB)	0,50%	0,50%	
Minimum service charge KB	€ 15,75	€ 15,75	per day
Minimum service charge KNB	€ 34,50	€ 34,50	per day
Transaction charge			
Transaction charge 1 packagings	€ 0,52	€ 0,52	
Transaction charge 2 packagings	€ 0,41	€ 0,41	
Transaction charge 3 packagings	€ 0,26	€ 0,26	
Transaction charge 4 packagings	€ 0,14	€ 0,14	
Transaction charge 5-9 packagings	€ 0,07	€ 0,07	
Transaction charge >9 packagings	€ -	€ -	

FloraHolland Connect / Clock service

	Rate 2011	Rate 2010	Details
Registration fee for buyers	€ 250,00	€ 250,00	On the level of corporate customer number
The 2011 registration fee will be charged on the day in 2011 a transaction via FloraHolland Connect settle.			

Service charge 2011	Rate 1)	Rate 2)	
Scale 1: 0 - 100,000	1,50%	2,50%	
Scale 2: 100,000 - 200,000	1,25%	2,10%	
Scale 3: 200,000 - 300,000	0,30%	1,10%	
Scale 4: 300,000 - 2,500,000	0,10%	0,85%	
Scale 5: 2,500,000 - 10,000,000	0,05%	0,75%	
Scale 6: 10,000,000 and up	0,03%	0,68%	
1) box holding buyers and non-box holding buyers who make no use of the distribution 2) buyers who make use of the distribution in Naaldwijk and are non-box holders there, or are box holders in a location other than Naaldwijk.			

Transaction charge	Rate 2011	Rate 2010	Details
Buyer-Grower-day plants surcharge	€ 1,10	€ 1,10	
Buyer-Grower-day plants discount	€ 0,90	€ 0,90	For Florecom use
Buyer-Grower-day flowers surcharge	€ 0,50	€ 0,50	

Trading scheme

Rates of the selling buyer	Rate 2011	Rate 2010	
Scale 1: 0 - 500,000	1,00%	1,00%	
Scale 2: 500,000 - 1,000,000	0,80%	0,80%	
Scale 3: 1,000,000 - 2,000,000	0,70%	0,70%	
Scale 4: 2,000,000 - 5,000,000	0,50%	0,50%	
Scale 5: 5,000,000 - 10,000,000	0,30%	0,30%	
Scale 6: 10,000,000 - 20,000,000	0,20%	0,20%	
Scale 7: 20,000,000 en hoger	0,10%	0,10%	
Non-electronic surcharge	0,50%	0,50%	

Logistics resources

	Rate 2011	Rate 2010	Details
Multi-use packaging			
Cut flowers - Plastic			
533 - Low export container	€ 0,13	€ 0,13	
544 - High export container	€ 0,13	€ 0,13	
560 - High container	€ 0,13	€ 0,13	
566 - Small container	€ 0,13	€ 0,13	
577 - Large container	€ 0,13	€ 0,13	
580 - Low container	€ 0,13	€ 0,13	
Cut flowers - Display			
596 - Small container rack	€ 0,11	€ 0,11	
597 - Large container rack	€ 0,11	€ 0,11	
Cut flowers - Boxes			
510 - Mixed box multi-use	€ 0,12	€ 0,11	
519 - General flower box	€ 0,16	€ 0,15	
525 - Lilly / lilac box	€ 0,17	€ 0,16	
527 - Large box	€ 0,31	€ 0,30	
Plants - Plastic - Red			
702 through 736 - Sivepo plant trays	€ 0,08	€ 0,08	
Plants - Plastic - Grey			
251 - Low plant container	€ 0,13	€ 0,13	
256 - High plant container	€ 0,13	€ 0,13	
261 - Multi-use plant holder	€ 0,08	€ 0,08	
266 through 280 - Multi-use trays 50x40	€ 0,13	€ 0,13	
Subturn			
505 Subturn Fc525	€ 0,07	€ 0,06	
509 Subturn Fc519	€ 0,07	€ 0,06	Was subturn code 505
511 Subturn Fc996	€ 0,11	€ -	effect from 1 January '11
512 Subturn Fc997	€ 0,11	€ -	effect from 1 January '11
513 Subturn Fc533	€ 0,06	€ -	effect from 1 January '11
514 Subturn Fc544	€ 0,06	€ -	effect from 1 January '11
515 Subturn Fc560	€ 0,06	€ -	effect from 1 January '11
516 Subturn Fc566	€ 0,06	€ -	effect from 1 January '11
517 Subturn Fc577	€ 0,06	€ -	effect from 1 January '11
518 Subturn Fc580	€ 0,60	€ -	effect from 1 January '11

Auction packaging

See the internet to view a current code & price list of auction packaging options.

CC trolleys

Rental type

Day rate container	€ 0,94	€ 0,94	Rental of CC is calculated for 5 days a week
Day rate trays	€ 0,15	€ 0,15	

Rental type - Peak surcharge

Day rate container	€ 1,42	€ 1,42	Peak period: night of 3/4 April ends on the night of 2/3 July 2011
Day rate trays	€ 0,24	€ 0,24	

Other rates for logistics resources			
Transference of DT's	€ 0,80	€ 0,80	
Costs for collective transport			
- digitally per line	unknown	€ -	for recognised cv'ers
- digitally per line	unknown	€ 0,20	for non-recorgnised cv'ers
- per line on paper	unknown	€ 0,80	
Surrender defective or missing cc	€ 82,90	€ 82,90	
Surrender defective or missing cc plate	€ 12,25	€ 12,25	

Lock plates	Rate 2011	Rate 2010	Details
Charges applicable to all locations, including Rhein-Maas			
<i>In 2010 Aalsmeer had different lockplate rates, in 2011 these harmonized.</i>			
<i>The biannual rent does not apply in Aalsmeer.</i>			
Rental type			
Annual rent	€ 197,00	€ 197,00	Rental of a lock plate is calculated for 7 days a week.
Biannual rent	€ 109,00	€ 109,00	
Quarterly rent	€ 66,00	€ 66,00	
Monthly rent	€ 42,00	€ 42,00	
Weekly rent	€ 14,20	€ 14,20	
Daily rent	€ 4,45	€ 4,45	
Rental type - Peak surcharge			
Annual rent	€ -	€ -	Peak period: night of 3/4 April ends on the night of 2/3 July 2011 Peak surcharge is 7 day a week.
Biannual rent	€ 0,39	€ 0,39	
Quarterly rent	€ 0,45	€ 0,45	
Monthly rent	€ 0,88	€ 0,88	
Weekly rent	€ 1,64	€ 1,64	
Daily rent	€ 2,76	€ 2,76	
Other rates for lock plates			
Storage costs	€ 2,00	€ 2,00	not applicable in Aalsmeer
Cancellation costs	€ 12,50	€ 12,50	not applicable in Aalsmeer
Damaged lock plate (repairable)	€ 12,50	€ 12,50	not applicable in Aalsmeer
Damaged lock plate (irreparable)	€ 25,00	€ 25,00	not applicable in Aalsmeer
Buy-out rate	€ 320,00	€ 320,00	
Internal overnight rental to the Naaldwijk, Rijnsburg, Bleiswijk and Eelde locations			
Period	unknown	unknown	
Internal overnight rental	unknown	€ 94,40	per period
Internal overnight rental	€ 7,20	€ 7,20	per night
Sanction rate	€ 5,05	€ 5,05	per night
The periods and rates for internal overnight rental will be announced at a later date, in consultation with the VGB.			
Overnight box rental to Aalsmeer location			
Overnight rental	€ 1,01	€ 1,10	per night
Sanction rate	€ 5,16	€ 5,16	per night
Peak surcharge	€ 0,99	€ 1,08	
Box annual rent	€ 150,00	€ 163,36	per year

Real estate

	Rate 2011	Rate 2010	Details
Box rent	€ 57,39	€ 56,47	per m2 each year
Front area	€ 35,54	€ 34,97	per m2 each year
Flexible space	€ 1,90	€ 1,10	per m2 each week
Office facade	€ 114,77	€ 112,93	per m2 each year
Office prefab	€ 85,94	€ 84,56	per m2 each year
Dock	€ 3.043,94	€ 2.995,12	per year
Cold store (unit)	€ 7.986,28	€ 7.858,19	per year
Cold store (m2)	€ 58,13	€ 57,20	per m2 each year
Platform	€ 5,40	€ 5,31	per m2 each year
Locker	€ 34,57	€ 34,02	per unit each year
Service charges	€ 23,95	€ 23,57	per m2 each year

Electricity

	Rate 2011	Rate 2010	Details
Cost allocation 0 to 50,000 kWh	€ 0,1700	€ 0,1785	
Cost allocation 50,000 to 100,000 kWh	€ 0,1555	€ 0,1640	
Cost allocation >100,000 kWh	€ 0,1425	€ 0,1510	
Cost allocation water consumption	€ 1,40	€ 1,40	per m3

External services I&A

Connection box to MPN	Rate 2011	Rate 2010	Details
Subscription	€ 609,75	€ 600,00	
Single connection	€ 1.250,00	€ 1.250,00	if fiber optic is not present
Single connection	€ 550,00	€ 550,00	if fiber optic is present
Connection grandstand seat to MPN			
Subscription	€ 609,75	€ 600,00	
Single connection	€ 150,00	€ 150,00	
Internet access provider in box			
Subscription	see provider	see provider	
Single connection	see provider	see provider	Connection through MPN, delivery through provider
ADSL in auction room			
Subscription	€ 536,60	€ 528,00	"Consumer internet", limited availability
Single connection	€ 150,00	€ 150,00	
Mobile			
Subscription SIM only	€ 341,45	€ 336,00	
Subscription including GSM standard	€ 390,25	€ 384,00	GSM value € 65,00
Subscription including GSM luxury	€ 463,40	€ 456,00	GSM value € 120,00
Single connection	€ 20,00	€ 20,00	
Calling via 5-digit number	no charge	no charge	part of the subscription
External calls to fixed and (inter)national	public tariff	public tariff	KPN Vast Tarief (ww.kpn.com)
Calls to mobile numbers	no charge	no charge	part of the subscription
Making and receiving calls abroad	public tariff	public tariff	Vodafone (www.vodafone.nl)
Mobile data subscription			
Subscription national	€ 121,95	€ 120,00	Surcharge € 0,50 per Mb (www.vodafone.nl)
Subscription international	€ 243,90	€ 240,00	5 Mb free of charge, rate depending on country (ww.vodafone.nl)
Analog connections			
Subscription	€ 304,85	€ 300,00	
Single connection	€ 75,00	€ 75,00	If wiring is present
Calling via 5-digit number	no charge	no charge	Part of the subscription
External calls	public tariff	public tariff	KPN Vast Tarief (ww.kpn.com)

Electronic servies

Floranet	Rate 2011	Rate 2010	Details
Subscription	€ 75,00	€ 75,00	
Transaction information	€ 0,08	€ 0,08	
Daily and weekly statistics	€ 0,16	€ 0,16	
TeleVBA			
Subscription	€ 35,00	€ 35,00	Only information from Aalsmeer
Transaction information	€ 0,094	€ 0,094	
Daily and weekly statistics	€ 0,188	€ 0,188	
e-Trade			
Webshop	€ 175,00	€ 175,00	per 4 weeks, € 75 discount as long as catalogue isn't available
Link to proprietary systems	€ 200,00	€ 200,00	
EKT			
Subscription	€ 240,00	€ 240,00	per year
Use	€ 0,010	€ 0,035	per message
DESADV / DELMSG			
Connect message delivery	€ 0,010	€ 0,031	
Other electronic services			
KOA flexiplace rental	€ 20,00	€ 20,00	

Logistic handling charge

	Rate 2011	Rate 2010	Details
Service activities			
Service activities (DT)	€ 4,25	€ 4,25	per danish trolley
Service activities (trolley)	€ 4,75	€ 4,75	per trolley
Service activities (hourly rate)	€ 26,00	€ 26,00	per hour
Service activities splitting	€ 3,00	€ 3,00	flowers/plants
Service activities printer receipt control	€ 1,00	€ 1,00	per printer receipt
Service activities receipt control	€ 1,75	€ 1,75	per receipt
Service activities sealing	€ 1,25	€ 1,25	per trolley
Service activities splitting 2 branches	€ 1,00	€ 1,00	per trolley
Service activities splitting 3 branches	€ 1,25	€ 1,25	per trolley
Service activities splitting 4 branches	€ 1,75	€ 1,75	per trolley
Priority divide			
Priority divide daily subscription continuous	€ 34,00	€ 34,00	per day
Priority divide day subscription occasionally	€ 44,00	€ 44,00	per day
Priority divide week pass (5 days)	€ 117,00	€ 117,00	per week
Priority divide annual subscription 1 day	€ 1.356,00	€ 1.356,00	per year
Priority divide annual subscription 2 days	€ 2.680,00	€ 2.680,00	per year
Priority divide annual subscription 3 days	€ 4.004,00	€ 4.004,00	per year
Priority divide annual subscription 5 days	€ 5.327,00	€ 5.327,00	per year
Transport			
Transport cost per packaging	€ 1,06	€ 1,04	per packaging
Transport costs > 6 trolleys	€ 1,09	€ 1,06	per trolley
Transport costs per trolley/danish trolley	€ 2,15	€ 2,10	per (danish) trolley
Transport costs pallet	€ 3,21	€ 3,14	per pallet
Transport costs packaging pickup/delivery	€ 2,46	€ 2,40	per trolley
Cooling / storage / transfer			
Cooling trolley	€ 3,69	€ 3,60	per trolley
Cooling trolley (peak period)	€ 11,06	€ 10,80	per trolley
Cold room, collection and delivery	€ 1,31	€ 1,28	per trolley
Storage costs	€ 1,84	€ 1,80	per trolley
Storage costs, collection and delivery	€ 9,21	€ 9,00	peak period, per trolley
Storage costs, collection and delivery	€ 1,31	€ 1,28	per trolley
Transfer clock trading/auction preparation	€ 8,09	€ 7,90	per trolley

Waste

	Rate 2011	Rate 2010	Details
Rental			
Rental 360L rolling trolley	€ 43,00	€ 93,88	per year
Rental 750L rolling trolley	€ 105,00	€ 97,11	per year
Rental 1300L rolling trolley refuse	€ 142,00	€ 102,52	per year
Rental 1300L rolling trolley green	€ 104,57	€ 102,52	per year
Rental of water trays	€ 162,35	€ 159,17	per year
Rental of water trays	€ 30,27	€ 29,68	per month
Rental 1700L cage trolley	€ 137,59	€ 134,89	per year
Emptying and dumping			
360L rolling trolley refuse	€ 15,08	€ 7,72	per emptying, incl. kg
750L rolling trolley refuse	€ 20,15	€ 11,22	per emptying, incl. kg
130L rolling trolley refuse	€ 29,90	€ 12,83	per emptying, incl. kg
1300 rolley trolley clean biodegradable	€ 18,50	€ 9,60	per emptying, incl. kg
1300 rolley trolley dirty biodegradable	€ 21,75	€ 9,60	per emptying, incl. kg
Not emptying clean biodegradable	€ 18,50	€ 9,60	per emptying, incl. kg
Not emptying dirty biodegradable	€ 21,75	€ 9,60	per emptying, incl. kg
Not emptying refuse	€ 29,90	€ 9,60	per emptying, incl. kg
Trolley biodegradable clean	€ 35,90	€ 9,60	per emptying, incl. kg
Trolley biodegradable dirty	€ 43,03	€ 9,60	per emptying, incl. kg
Plastic pots 1300L container	€ -	€ 14,56	free
Illegally dumped waste (not reported)	€ 96,36	€ 94,50	per trolley
Dumping costs			
Biodegradable waste	€ 1,65	€ 1,52	per bag
Refuse	€ 0,250	€ 0,188	per kg
Refuse	€ 3,75	€ 3,23	per bag
Labor	€ 0,50	€ 0,49	per minute
Knapsack: 1 roll 7 bags	€ 1,33	€ 1,60	per bag
Dumping costs withdrawn inspection	€ 1,06	€ 1,04	per unit
Dumping costs withdrawn clock	€ 0,50	€ 0,50	per unit
Dumping costs rejected product	€ 1,00	€ 1,00	per unit
Waste-disposal intact pallets	€ 15,00	€ 8,10	per trolley
Waste-disposal dump pallets	€ 0,15	€ 18,92	per kg