

FloraHolland Eelde 2011 Trade Tariffs

Clock rates

	Rate 2011	Rate 2010	Details
Commission on the sales			
Service charge (KB)	0,30%	0,30%	
Service charge (KNB)	0,45%	0,45%	
Minimum service charge KB	€ 22,50	€ 22,50	on all days
Minimum service charge KNB	€ 27,50	€ 27,50	on all days including € 0,50 gas surcharge
Restitution			
During deceleration to 30 minutes	€ 1,75	€ 1,75	90 min between the end of auction and distribution
During deceleration over 30 minutes	€ 3,25	€ 3,25	
Transaction charge			
1 packaging	expired	€ 0,55	per transaction
1-4 packagings	€ 0,55	-	per transaction
2-3 packagings	expired	€ 0,50	per transaction
4-21 packagings	expired	€ 0,36	per transaction
5-21 packagings	€ 0,40	-	per transaction
More than 22 packagings	€ 0,20	€ 0,26	per transaction
Entire trolley or Danish Trolley	free	free	

FloraHolland Connect / Clock service

	Rate 2011	Rate 2010	Details
Registration fee for buyers	€ 250,00	€ 250,00	On the level of corporate customer number
The 2011 registration fee will be charged on the day in 2011 a transaction via FloraHolland Connect settle.			

Service charge 2011	Rate 1)	Rate 2)	
Scale 1: 0 - 100,000	1,50%	2,50%	
Scale 2: 100,000 - 200,000	1,25%	2,10%	
Scale 3: 200,000 - 300,000	0,30%	1,10%	
Scale 4: 300,000 - 2,500,000	0,10%	0,85%	
Scale 5: 2,500,000 - 10,000,000	0,05%	0,75%	
Scale 6: 10,000,000 and up	0,03%	0,68%	
1) box holding buyers and non-box holding buyers who make no use of the distribution 2) buyers who make use of the distribution in Naaldwijk and are non-box holders there, or are box holders in a location other than Naaldwijk.			

Transaction charge	Rate 2011	Rate 2010	Details
Buyer-Grower-day plants surcharge	€ 1,10	€ 1,10	For Florecom use
Buyer-Grower-day plants discount	€ 0,90	€ 0,90	
Buyer-Grower-day flowers surcharge	€ 0,50	€ 0,50	

Trading scheme

Rates of the selling buyer	Rate 2011	Rate 2010	
Scale 0: 0 - 330	€ 5,00	€ 5,00	Including non-electronic surcharge
Scale 1: 330 - 500,000	1,50%	1,00%	
Scale 2: 500,000 - 1,000,000	1,30%	0,80%	
Scale 3: 1,000,000 - 2,000,000	1,20%	0,70%	
Scale 4: 2,000,000 - 5,000,000	1,00%	0,50%	
Scale 5: 5,000,000 - 10,000,000	0,80%	0,30%	
Scale 6: 10,000,000 - 20,000,000	0,70%	0,20%	
Scale 7: 20,000,000 and up	0,60%	0,10%	

Logistics resources

	Rate 2011	Rate 2010	Details
Multi-use packaging			
Cut flowers - Plastic			
533 - Low export container	€ 0,13	€ 0,13	
544 - High export container	€ 0,13	€ 0,13	
560 - High container	€ 0,13	€ 0,13	
566 - Small container	€ 0,13	€ 0,13	
577 - Large container	€ 0,13	€ 0,13	
580 - Low container	€ 0,13	€ 0,13	
Cut flowers - Display			
596 - Small container rack	€ 0,11	€ 0,11	
597 - Large container rack	€ 0,11	€ 0,11	
Cut flowers - Boxes			
510 - Mixed box multi-use	€ 0,12	€ 0,11	
519 - General flower box	€ 0,16	€ 0,15	
525 - Lilly / lilac box	€ 0,17	€ 0,16	
527 - Large box	€ 0,31	€ 0,30	
Plants - Plastic - Red			
702 through 736 - Sivepo plant trays	€ 0,08	€ 0,08	
Plants - Plastic - Grey			
251 - Low plant container	€ 0,13	€ 0,13	
256 - High plant container	€ 0,13	€ 0,13	
261 - Multi-use plant holder	€ 0,08	€ 0,08	
266 through 280 - Multi-use trays 50x40	€ 0,13	€ 0,13	
Subturn			
505 Subturn Fc525	€ 0,07	€ 0,06	
509 Subturn Fc519	€ 0,07	€ 0,06	Was subturn code 505
511 Subturn Fc996	€ 0,11	€ -	effect from 1 January '11
512 Subturn Fc997	€ 0,11	€ -	effect from 1 January '11
513 Subturn Fc533	€ 0,06	€ -	effect from 1 January '11
514 Subturn Fc544	€ 0,06	€ -	effect from 1 January '11
515 Subturn Fc560	€ 0,06	€ -	effect from 1 January '11
516 Subturn Fc566	€ 0,06	€ -	effect from 1 January '11
517 Subturn Fc577	€ 0,06	€ -	effect from 1 January '11
518 Subturn Fc580	€ 0,60	€ -	effect from 1 January '11
Auction packaging			
See the internet to view a current code & price list of auction packaging options.			
CC trolleys			
Rental type			
Day rate container	€ 0,94	€ 0,94	Rental of CC is calculated for 5 days a week
Day rate trays	€ 0,15	€ 0,15	
Rental type - Peak surcharge			
Day rate container	€ 1,42	€ 1,42	Peak period: night of 3/4 April ends on the night of 2/3 July 2011
Day rate trays	€ 0,24	€ 0,24	
Other rates for logistics resources			
Transference of DT's	€ 0,80	€ 0,80	
Costs for collective transport			
- digitally per line	unknown	€ -	for recognised cvv'ers
- digitally per line	unknown	€ 0,20	for non-recorgnised cvv'ers
- per line on paper	unknown	€ 0,80	
Surrender defective or missing cc container	€ 82,90	€ 82,90	
Surrender defective or missing cc plate	€ 12,25	€ 12,25	

Lock plates	Rate 2011	Rate 2010	Details
Charges applicable to all locations, including Rhein-Maas			
<i>In 2010 Aalsmeer had different lockplate rates, in 2011 these harmonized.</i>			
<i>The biannual rent does not apply in Aalsmeer.</i>			
Rental type			
Annual rent	€ 197,00	€ 197,00	Rental of a lock plate is calculated for 7 days a week.
Biannual rent	€ 109,00	€ 109,00	
Quarterly rent	€ 66,00	€ 66,00	
Monthly rent	€ 42,00	€ 42,00	
Weekly rent	€ 14,20	€ 14,20	
Daily rent	€ 4,45	€ 4,45	
Rental type - Peak surcharge			
Annual rent	€ -	€ -	Peak period: night of 3/4 April ends on the night of 2/3 July 2011 Peak surcharge is 7 day a week.
Biannual rent	€ 0,39	€ 0,39	
Quarterly rent	€ 0,45	€ 0,45	
Monthly rent	€ 0,88	€ 0,88	
Weekly rent	€ 1,64	€ 1,64	
Daily rent	€ 2,76	€ 2,76	
Other rates for lock plates			
Storage costs	€ 2,00	€ 2,00	not applicable in Aalsmeer
Cancellation costs	€ 12,50	€ 12,50	not applicable in Aalsmeer
Damaged lock plate (repairable)	€ 12,50	€ 12,50	not applicable in Aalsmeer
Damaged lock plate (irreparable)	€ 25,00	€ 25,00	not applicable in Aalsmeer
Buy-out rate	€ 320,00	€ 320,00	
Internal overnight rental to the Naaldwijk, Rijnsburg, Bleiswijk and Eelde locations			
Period	unknown	unknown	
Internal overnight rental	unknown	€ 94,40	per period
Internal overnight rental	€ 7,20	€ 7,20	per night
Sanction rate	€ 5,05	€ 5,05	per night
The periods and rates for internal overnight rental will be announced at a later date, in consultation with the VGB.			
Overnight box rental to Aalsmeer location			
Overnight rental	€ 1,01	€ 1,10	per night
Sanction rate	€ 5,16	€ 5,16	per night
Peak surcharge	€ 0,99	€ 1,08	
Box annual rent	€ 150,00	€ 163,36	per year

Real estate

Boxhuur	Rate 2011	Rate 2010	Details
Box in halls M and N <i>start rental period before 2005</i>	€ 70,38	€ 69,68	max. per m2, depending on sales
Box in halls M and N <i>start rental period before 2005</i>	€ 33,35	€ 33,02	min. per m2, depending on sales
Box in halls M and N <i>start rental period from 2005</i>	€ 73,88	€ 73,15	max. per m2, depending on sales
Box in halls M and N <i>start rental period from 2005</i>	€ 40,03	€ 39,63	min. per m2, depending on sales
Box in Euro Fleur Eelde	€ 68,67	€ 67,99	max. per m2, depending on sales
Box in Euro Fleur Eelde	€ 41,19	€ 40,78	min. per m2, depending on sales
Rental miscellaneous			
Dock rental	€ 1.936,02	€ 1.916,86	max. per m2, depending on sales
Dock rental	€ 1.200,33	€ 1.188,45	min. per m2, depending on sales
Loading berth rental			
1 day a week	€ 420,04	€ 415,88	per year
2 days a week	€ 663,78	€ 657,21	per year
3 days a week	€ 940,36	€ 931,05	per year
4 days a week	€ 1.216,92	€ 1.204,87	per year
Gas surcharge			
Box rent	€ 0,60	€ 0,60	per m2
Loading berths docks	€ 0,50	€ 0,50	per day

Electricity

	Rate 2011	Rate 2010	Details
Standing charge	€ 38,00	€ 38,00	per year per connection
Consumption	€ 0,145	€ 0,145	per kWh. incl. energy tax

External services I&A

Connection box to MPN	Rate 2011	Rate 2010	Details
Subscription	€ 609,75	€ 600,00	
Single connection	€ 1.250,00	€ 1.250,00	if fiber optic is not present
Single connection	€ 550,00	€ 550,00	if fiber optic is present
Connection grandstand seat to MPN			
Subscription	€ 609,75	€ 600,00	
Single connection	€ 150,00	€ 150,00	
Internet access provider in box			
Subscription	see provider	see provider	
Single connection	see provider	see provider	Connection through MPN, delivery through provider
ADSL in auction room			
Subscription	€ 536,60	€ 528,00	"Consumer internet", limited availability
Single connection	€ 150,000	€ 150,00	
Mobile			
Subscription SIM only	€ 341,45	€ 336,00	
Subscription including GSM standard	€ 390,25	€ 384,00	GSM value € 65,00
Subscription including GSM luxury	€ 463,40	€ 456,00	GSM value € 120,00
Single connection	€ 20,00	€ 20,00	
Calling via 5-digit number	no charge	no charge	part of the subscription
External calls to fixed and (inter)national	public tariff	public tariff	KPN Vast Tarief (ww.kpn.com)
Calls to mobile numbers	no charge	no charge	part of the subscription
Making and receiving calls abroad	public tariff	public tariff	Vodafone (www.vodafone.nl)
Mobile data subscription			
Subscription national	€ 121,95	€ 120,00	Surcharge € 0,50 per Mb (www.vodafone.nl)
Subscription international	€ 243,90	€ 240,00	5 Mb free of charge, rate depending on country (ww.vodafone.nl)
Analog connections			
Subscription	€ 304,85	€ 300,00	
Single connection	€ 75,00	€ 75,00	If wiring is present
Calling via 5-digit number	no charge	no charge	Part of the subscription
External calls	public tariff	public tariff	KPN Vast Tarief (ww.kpn.com)

Electronic services

Floranet	Rate 2011	Rate 2010	Details
Subscription	€ 75,00	€ 75,00	
Transaction information	€ 0,08	€ 0,08	
Daily and weekly statistics	€ 0,16	€ 0,16	
TeleVBA			
Subscription	€ 35,00	€ 35,00	Only information from
Transaction information	€ 0,094	€ 0,094	Aalsmeer
Daily and weekly statistics	€ 0,188	€ 0,188	
e-Trade			
Webshop	€ 175,00	€ 175,00	per 4 weeks, € 75 discount
Link to proprietary systems	€ 200,00	€ 200,00	as long as catalogue isn't available
EKT			
Subscription	€ 240,00	€ 240,00	per year
Use	€ 0,010	€ 0,035	per message
DESADV / DELMSG			
Connect message delivery	€ 0,010	€ 0,031	
ADSL in auction room			
1 day	€ 9,95	€ 9,95	
3 days	€ 17,50	€ 17,50	
1 year	€ 175,00	€ 175,00	
Remote Buying (KOA)			
Subscription	€ 200,00	€ 200,00	per period
Discounts on 5 or more connections	10%	10%	
Discounts on 10 or more connections	20%	20%	
Telephony			
Standing charge	€ 18,00	€ 18,00	VOIP
Call charges (for subscription)	unknown	€ 0,07	per count
Single calls	unknown	€ 0,15	per count
Fax costs	€ 1,15	€ 1,15	1st page
Fax costs	€ 0,15	€ 0,15	further pages

Waste

	Rate 2011	Rate 2010	Details
Sale of refuse bags	€ 25,00	€ 25,00	per 10 pieces
Rental of bag holders and monofoil bags	€ 2,00	€ 2,00	per month
Sale of monofoil bags	€ 25,00	€ 18,00	per 6 or 10 pieces
Rental of containers	€ 8,20	€ 8,20	per month
Removal of refuse	€ 23,50	€ 25,95	per occurrence
Removal of biodegradable refuse	€ 10,95	€ 12,50	per occurrence

Miscellaneous

Buyers' requisites	Rate 2011	Rate 2010	Details
Registration fee for new buyers	€ 30,00	€ 15,00	
Smart Card	€ 15,00	€ 15,00	
Headset	€ 30,00	€ 30,00	
Cable headset	€ 15,00	-	
Replacement headset	€ 5,00	€ 5,00	
Locker	€ 30,00	€ 30,00	
Invoice sending			
By post	€ 1,00	€ 1,00	
By post abroad	€ 1,25	€ 1,25	per payment, priority
By e-mail	free	free	
Reprint request (by e-mail)	€ 1,00	€ 1,00	
Reprint request (by fax)	€ 1,15	€ 1,15	1st page
Reprint request (by fax)	€ 0,15	€ 0,15	further pages
Invoice settlement relations mutually			
By relation invoice	€ 5,00	€ 5,00	
For product purchased at FH Eelde	€ 2,00	€ 2,00	
Miscellaneous			
Distribution via the auction	€ 2,85	€ 2,85	per trolley, if not bought via Clock Service
Reservation refrigerated	€ 6,60	€ 6,50	per trolley, per night
Reservation non-refrigerated	€ 3,30	€ 3,25	per trolley, per night
Services: payment through cashier			
Payment in cashier	€ 25,00	€ 25,00	
Payment with Dutch direct debit card	free	free	
Payment with German direct debit card	0,30%	0,30%	with 'electronic cash' system
Payment with "Maestro" via German Bank	1,00%	1,00%	
Cancellation costs			
1st cancellation	€ 25,00	€ 25,00	
2nd cancellation	€ 50,00	€ 50,00	
3rd and further cancellations	€ 100,00	€ 100,00	
Entrance card	€ 15,00	€ 15,00	deposit
Fines			
Trailer tow away after traffic violation	€ 25,00	€ 25,00	
<u>Waste dumping, smoking and other violations</u>			
1st time	warning	warning	
2nd time	€ 80,00	€ 80,00	
3rd time	€ 160,00	€ 160,00	
4th time	€ 260,00	€ 260,00	
5th time	denied access	denied access	