

General			
Description of rates		Rate	Comment
Contribution and registration fee	per year	max. € 1750	€500 + 0.5% over sales up to €250,000
	per year		€500 per sub number
	per year		€60 per extra business partner

General Auction Costs (Clock)

Description of rates		Total	Comment
Commission on turnover	Members	2.3%	+ 1% liquidity contribution
	Guest member (Plantion)	2.3%	+ 1% capital contribution
	Guest supplier (Landgard)	2.8%	+ 1% capital contribution
	Contract Supplier A1	4.3%	*
	Contract Supplier A2	4.8%	*
	Contract Supplier A3	5.8%	*
	Contract Supplier B1	4.8%	*
	Contract Supplier B2	5.8%	*
	Contract Supplier B3	6.8%	*
	Contract Supplier C1	5.8%	*
	Contract Supplier C2	6.8%	*
	Contract Supplier C3	7.8%	*
	Casual Supplier	9.3%	

* A capital contribution is possible in some cases

Auction Levy (Clock) Aalsmeer, Naaldwijk, Rijnsburg, Bleiswijk, Eelde		Rate	
	Lot levy on Flowers	3.50	
	Lot levy on Plants*	4.05	
	Trolley levy on auction trolley	6.85	
	Trolley levy on Danish trolley**	7.85	

* Lot levy at the Rijnsburg location is €3.50 rather than €4.05.

** Not applicable at the Rijnsburg location.

For the rates of Veiling Rhein-Maas, please visit the website: www.veilingrheinmaas.com

FloraHolland Connect / Clock Service

Description of rates		Total	Comment
Commission on turnover	Members	1.4% **	+ 1% liquidity contribution
	Guest member (Plantion)	1.4% **	+ 1% capital contribution
	Guest supplier (Landgard), clock service only	2.0% **	+ 1% capital contribution
	Contract Supplier A1	2.0% **	*
	Contract Supplier A2	2.5% **	*
	Contract Supplier A3	3.0% **	*
	Contract Supplier B1	2.5% **	*
	Contract Supplier B2	3.0% **	*
	Contract Supplier B3	3.5% **	*
	Contract Supplier C1	3.0% **	*
	Contract Supplier C2	3.5% **	*
	Contract Supplier C3	4.0% **	*
	Casual Supplier	8.5% **	

* A capital contribution is possible in some cases.

** The Plus Connect core contribution including 0.3% growth over Connect sales up to €1,000,000 max. € 3,000 The Do-it-together package will be discontinued as of 1 January 2011.

Additional service packages			
	A. Market information package	per year	600
	A. Market advice package	per year	5 000
	C. Marketing, Coaching & Innovation package	per year	12 500
More information on the above packages can be found at www.floraholland.com or www.myfloraholland.com .			

Personalized Sales (Custom service)	Members/non-members	On request	
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Administration fee	per buyer number / grower number / week	2.95	The Florecom discount will be discontinued as of 1 January 2011.
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Logistics Connect delivery**

Description of rates		Rate	Comments
Aalsmeer, Rijnsburg, Bleiswijk, Eelde	Per auction trolley or Danish trolley	2.55	
Delivery to Naaldwijk Elsengebouw/Fase G	Per auction trolley or Danish trolley via Connect distribution destination TPW Jupiter	2.55	The graduated discount will be discontinued as of January 2011. 1
	Per auction trolley or Danish trolley via Connect distribution destination Elsengebouw and Strijp	2.55	The graduated discount will be discontinued as of 2011. 1
	Per auction trolley or Danish trolley via Connect distribution destination TPW Venus	3.80	The graduated discount will be discontinued as of 2011. 1
Delivery to Naaldwijk TPW Venus	Per auction trolley or Danish trolley via Sierteelt Direct, destination TPW Venus	1.45	The graduated discount will be discontinued as of January 2011. 1
	Per auction trolley or Danish trolley via Sierteelt Direct, destination TPW Jupiter	2.55	The graduated discount will be discontinued as of 2011. 1
	Per auction trolley or Danish trolley via Sierteelt Direct, destination Elsengebouw and Strijp	3.80	The graduated discount will be discontinued as of 2011. 1

** deliveries within the auction building.

Reliabe of supply information

Non-EAB surcharge	15.00		Applicable to Clock / Connect
EAB Correction levy	10.00		Connect, to be introduced in 2011
BI correction charges	10.00		Applicable to Clock
Costs of re-inspection	15.00		Applicable to Clock
Bonus norm		95%	

Logistics resources

	Prices and information can be found online at www.floraholland.com
Total Overview of the Logistics Resources	www.floraholland.com/nl/aanvoeren/logistiek/logistieke_middelen
Delivery forms	www.floraholland.com/nl/aanvoeren/logistiek/Pages/Aanvoerbrieven
Packaging	www.floraholland.com/nl/aanvoeren/logistiek/Pages/Fust
Auction trolleys	www.floraholland.com/nl/aanvoeren/logistiek/Pages/Stapelwagens
Danish Trolleys	www.floraholland.com/nl/aanvoeren/logistiek/Pages/Deense_Containers
EABel	www.floraholland.com/nl/aanvoeren/e-diensten/Pages/Formulieren

To view and activate various services, please visit www.myfloraholland.com.

More information

For more information, please contact the Concern Account Management department at T +31 (0)174-633667, or send an e-mail to concernaccountmanagement@floraholland.nl, or visit our website www.floraholland.com.