

General			
Description of rates		Rate	Comment
Contribution and registration costs	per year	max. € 2250,-	€ 500 + 0.5% over sales up to €350.000
	per year		€ 500 per sub number
	per year		€ 20 per extra partner

General Auctioning (Clock)

Description of rates		Total	Comment
Commission on the sales	Members	2.3%	+ 1% liquidity contribution
	Guest member (Plantion)	2.3%	+ 1% capital contribution
	Guest supplier (Landgard)	2.8%	+ 1% capital contribution
	Contract Supplier A1	4.3%	*
	Contract Supplier A2	4.8%	*
	Contract Supplier A3	5.8%	*
	Contract Supplier B1	4.8%	*
	Contract Supplier B2	5.8%	*
	Contract Supplier B3	6.8%	*
	Contract Supplier C1	5.8%	*
	Contract Supplier C2	6.8%	*
	Contract Supplier C3	7.8%	*
	Casual Supplier	9.3%	

* A capital contribution is possible in some cases

Auctioning Levies (Clock) Aalsmeer, Naaldwijk, Rijnsburg, Bleiswijk, Eelde		Rate in €	
	Lot levy on Flowers	3.50	
	Lot levy on Plants*	4.05	
	Trolley levy on auction trolley	6.85	
	Trolley levy on Danish trolley**	7.85	

* Lot levy at the Rijnsburg location is € 3.50 rather than € 4.05.

** Not applicable at the Rijnsburg location.

For the rates of Veiling Rhein-Maas, please visit the website: www.veilingrheinmaas.com

FloraHolland Connect / Clock Service

Description of rates		Total	Comment
Commission on the sales	Members	1.4% **	+ 1% liquidity contribution
	Guest member (Plantion)	1.4% **	+ 1% capital contribution
	Guest supplier (Landgard), clock service only	2.0% **	+ 1% capital contribution
	Contract Supplier A1	2.0% **	*
	Contract Supplier A2	2.5% **	*
	Contract Supplier A3	3.0% **	*
	Contract Supplier B1	2.5% **	*
	Contract Supplier B2	3.0% **	*
	Contract Supplier B3	3.5% **	*
	Contract Supplier C1	3.0% **	*
	Contract Supplier C2	3.5% **	*
	Contract Supplier C3	4.0% **	*
	Casual Supplier	8.5% **	

* A capital contribution is possible in some cases.

The Plus Connect core contribution including 0.3% growth over Connect sales up to €1,000,000		max. € 3,000	
Additional service packages			
A. Market information package	per year	€ 600	For non-members: €780
A. Market advice package	per year	€ 5.000	For non-members: €6.500
C. Marketing, Coaching & Innovation package	per year	€ 12.500	For members only.
More information on the above packages can be found at www.floraholland.com or www.myfloraholland.com .			

Personalized Sales (Custom service)	Members/non-members	On request	
Administration fee	per buyer number / grower number / week	€ 2.95	

Logistic Connect deliveries**

Description of rates		Rate in €	Comments
Aalsmeer, Rijnsburg, Bleiswijk, Eelde	Per auction trolley or Danish trolley	2.55	
Naaldwijk supply to Elsengebouw/Fase G	Per auction trolley or Danish trolley via Connect distribution destination TPW Jupiter	2.55	
	Per auction trolley or Danish trolley via Connect distribution destination Elsengebouw and Strijp	2.55	
	Per auction trolley or Danish trolley via Connect distribution destination TPW Venus	3.85	
Naaldwijk supply to TPW Venus	Per auction trolley or Danish trolley via Sierteelt Direct, destination TPW Venus	1.50	
	Per auction trolley or Danish trolley via Sierteelt Direct, destination TPW Jupiter	2.55	
	Per auction trolley or Danish trolley via Sierteelt Direct, destination Elsengebouw and Strijp	3.85	

** deliveries within the auction building.

Reliability of supply information

Non-EAB surcharge	€15.00		Applicable to Clock / Connect
EAB Correction levy	€10.00		Connect, to be introduced in 2011
BI correction charges	€10.00		Applicable to Clock
Costs of re-inspection	€15.00		Applicable to Clock
Bonus norm		95%	

To view and activate various services, please visit www.myfloraholland.com.

More information

For more information, please contact the Concern Account Management department at T +31 (0)174-633667, or send an e-mail to concernaccountmanagement@floraholland.nl, or visit our website www.floraholland.com.